

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity: Department of Veterans Affairs, VISN 15, Robert J. Dole VA Medical Center, 5500 E. Kellogg, Wichita, KS 67218; Purchase request (2237) 589-13-2-4804-0027

2. Nature and/or Description of the Action Being Processed: This is a justification and approval for use of other than full and open competition on purchase request (2237) 589-13-2-4804-0027 ; for the GE Mac-Lab XT (6.9) upgrades, Invasive Networking 6.9 upgrades, Hardware for INW Client Upgrades, DMS Express 4.2 with Vista/CPRS Interface, Apps Training and Project Management, and Biomedical Training. The estimated cost of this purchase is \$287,092.10. The requested supplier is GE Healthcare, 9900 Innovation Dr., RP2124, Wauwatosa, WI 53226.

The Biomed department, by maintaining the GE Mac-lab equipment, which the Cardiovascular Lab has a compelling need for the upgrades of the Mac-Lab patient monitoring system for use during all patient procedures done in the Cardiovascular Lab at the Wichita VA. We currently own and operate an older version of the GE Mac-Lab monitor system, which we have had since 2006.

3. Description of Supplies/Services Required to Meet the Agency's Needs:

The supplies and services include Original Equipment Manufacturer (OEM) hardware (servers, workstations, and associated monitors), applications software and operating system(s), interfaces, licenses, and migration services to upgrade the current Hemodynamics system installed at Wichita VAMC. Additionally, the OEM is to provide user training for clinicians and technology management training for service engineers.

4. Statutory Authority Permitting Other than Full and Open Competition:

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
() (2) Unusual and Compelling Urgency per FAR 6.302-2;
() (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
() (4) International Agreement per FAR 6.302-4
() (5) Authorized or Required by Statute FAR 6.302-5;
() (6) National Security per FAR 6.302-6;
() (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

GE Healthcare is the Original Equipment Manufacturer (OEM) of the current Mac-Lab Hemodynamics System installed at Wichita VAMC. This upgrade can only be performed by the OEM as software and hardware components are proprietary to GE Healthcare. In addition, system configurations and integration can only be performed by the OEM (GE Healthcare).

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: This upgrade can only be performed by the OEM as software and hardware

components are proprietary to GE Healthcare. In addition, system configurations and integration can only be performed by the OEM (GE Healthcare).

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: Part of the quote is on GE's FSS contract; part is open market. The percentage of contract items is 24%. GE is not exceeding their FSS contract for these items. A 2009 purchase by St. Louis VAMC for a new system cost \$468,000.00. The Wichita VAMC is asking for an upgrade to their current system. The upgrade is more cost effective than buying new, due to the additional cost that would be incurred for new. The cost of the Wichita upgrade is \$287,092.10. Given inflation to a 2009 cost for a new system, I determine the anticipated cost for this upgrade to be fair and reasonable.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

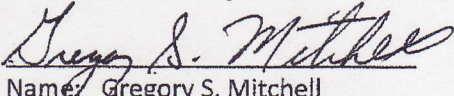
This upgrade can only be performed by the OEM as software and hardware components are proprietary to GE Healthcare. In addition, system configurations and integration can only be performed by the OEM (GE Healthcare); therefore no market research was performed.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: We have been using the GE Mac-Lab monitoring system since 2006 in the Wichita VA Cardiovascular Lab and have been very satisfied with its performance.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: As described before this is an upgrade to existing equipment.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Name: Gregory S. Mitchell

Title: Supervisor, Biomedical Department

Facility: RJD VAMC

5500 E. Kellogg Ave

Wichita, Kansas 67218

3/06/2013

Date

12. Approvals in accordance with FAR 6.304

a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Lori Kopacz
Name
CONTRACTING OFFICER
Facility

3/6/13
Date

b. **NCM/PCM** : I certify the justification meets requirements for other than full and open competition.

Christine L. Scena
CHRISTINE L. SCENA
ACTING NETWORK CONTRACT MANAGER
VISN 15

3-7-2013
Date